

EB-5:投资移民项目

- 特许经营学校项目(10月 2014)

EB-5 Investor Immigration Program

- Charter School Projects (October 2014)

由佛罗里达州资助的教育项目

Education projects sponsored by the State of Florida

何为美国特许学校?

What is an American Charter School?



美国特许学校

American Charter Schools

同州政府签署管理运营合约

Management Operation Contract with the Local State Government

由州政府全资资助运营

Operations Sponsored by the Local State Government

每位学生由政府补贴约6,871美元 Subsidy of \$6,871 per student

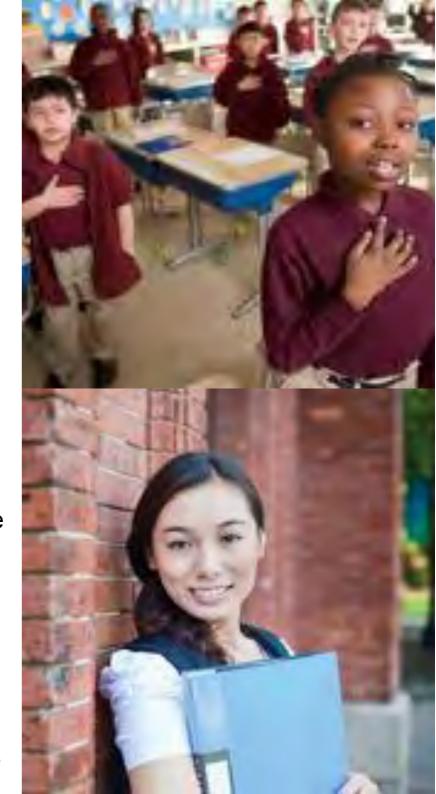
州政府负责控制学术及财务业绩

Academic and Financial Performance controlled by the State Government

每位教师的年底绩效考评

Annual Performance Assessment of each teacher

美国大多数运作中的学校均为特许学校
Charter Schools provides the best school performance



中国香港已经有此概念存在

Concept existing in Hong Kong, China

和特许学校概念类似,香港直 接资助学校接受政府根据学生 人数給予學校的财政資助。

In a model similar to charter school, HK DSS Schools receive financial support from the government based on the number of students per year.

香港著名直接资助院校

The famous DSS School in HK

圣保罗男女中学 拔萃男书院 拔萃男書院附屬小學 拔萃女书院 聖保羅書院 聖保祿學校 英華書院 聖保羅書院小學



2014-2015 幼儿园-12年级每位学生当前财政补贴

FLURIDA EDICATION PRIMACE PROGRAMAMINAMENTALISMOS PER PORTUGUIA A PORTUGIA A P

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财**政**补贴: **6,871美金**

Expenditures per student : 6,871\$

特许学校:家长的首选

Charter Schools: Parent's 1st Choice

概念源于1996年

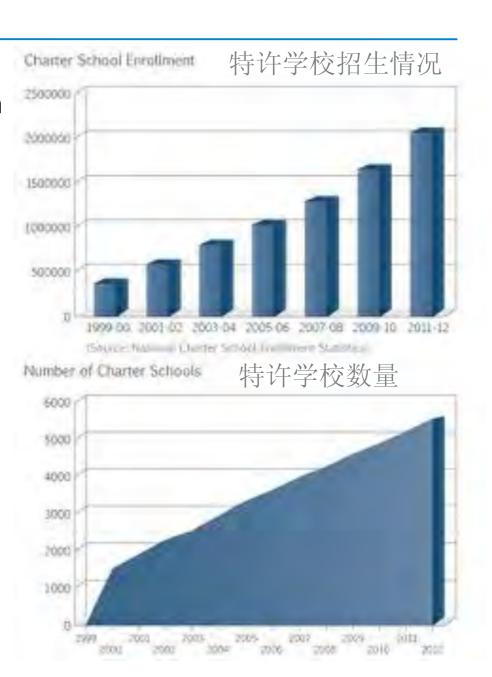
First Charter School was established in 1996 in the state of Florida

全美200万学生 2 million students in USA

600,000人在等候学位 Currently more than 600,000 on the waiting list

最高学术标准 Highest academic standards

创新的方式 Innovative approach



佛罗里达州特许学校 一个巨大的成功

Florida Charter Schools: A Tremendous Success

运营中的学校

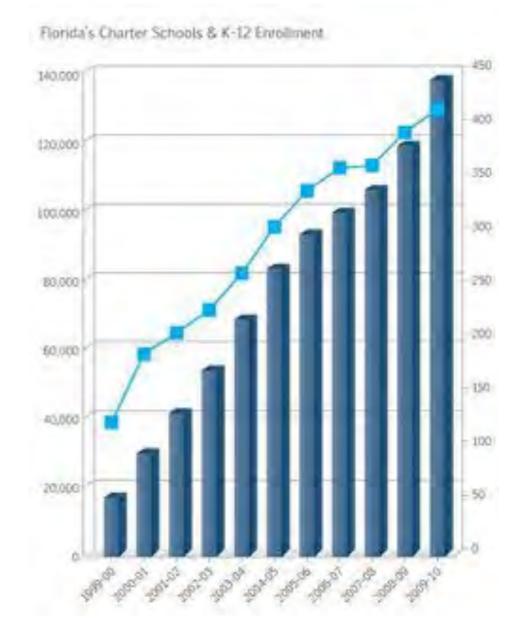
Operating Schools

美国特许学校 第1期一库珀市 超过入读人数**55%的学生**在等候名单上 Cooper City Charter School – Phase 1 More than **55%** on the waiting list

主要地区的等候名单: 49.6% Major areas waiting list: 49.6%



佛罗里达州特许学校及幼儿园至12年级入学情况





佛罗里达州特许学校战略计划 Charter School Strategic Plan in Florida

- -佛罗里达州教育委员会
- Florida's State Board of Education

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特许学校 投资移民

Charter Schools: Immigration Investment

由三家主要信用评级机构评定 Rated by the 3 largest credit rating agencies

各自研究并确认特许学校财务结构的强度 Each studied and recognized the strength of the charter schools' financial structure

在众多特许学校的分析中,标准普尔,穆迪和惠誉国际评级得出的结论是:

After completing a full examination of many charter schools, Standard & Poor's, Moody's and Fitch Ratings came to the conclusion that:



"历史性高需求,强有力的财务及经营表现。" "Historical high demand, strong financial and operating performance."



"整体产业成熟….入学率不断增长…….持续获得政治支持。"

"Overall industry maturation....growing enrollment levels...Continued political support."



"高需求….抵御风险….持续的学术成功。" "Strong demand….Offsetting risks….Continued academic success."

关键执行者

Key Actors



佛罗里达州

The State of Florida

美国第四大州 4th **Largest** State in the USA

政府全力支持特许学校的建立 Local Government that Fully Supports the establishment of Charter Schools

赞助者 在特许合约有效期间100%负责学校运营成本 **Sponsors** School Operation Costs during the duration of the Performance Charter Contract in the form of a subsidy per student





Rick Scott

(佛罗里达州州长 Governor of the State of Florida)





Enterprise Florida

(Enterprise Florida)

On 25 Sep, 2013, at 0:48, "Manny Mencia" < mmencia@eflorida.com> wrote: Hello Juliana

As I thought when I saw your message this is one of Green Access EB-5 Charter schools projects and ESJ Capital Partners is their partner. Green Access now has 8 Charter Schools EB-5 projects in process working with various partners in Florida.. We have worked with Green Access since they opened operations in Florida and have met some of their investor groups on Charter School projects. They are the US affiliate with Canadian investment firm long track record of success on immigrant investment.

Our governor actually met with them when we visited Canada as they were ramping up operations in Florida. I believe you are very good hands with them, they have an excellent track record in Florida and the vet the viability of the projects they undertake thoroughly. See below on Green Access parent company.

Best regards,

Manny

Manny Mencia Sr. Vice President International Trade & Business Development

Enterprise Florida, Inc. 201 Alhambra Circle, Suite 610 Coral Gables, FL 33134

T: 305-808-3660 F: 305-808-3586 W: www.eflorida.com



房地产开发商

Real Estate Developer

我们的团队为每一个特许学校项目选择经验丰富的房地产 开发商,在他们的管理之下学校工程会根据预计的时间及 预算来进行施工。我们选择的所有房地产开发商均已成功 完成了数所特许学校项目的开发。

For each charter school project, our team selects experienced real estate developer to manage the construction of the charter school buildings, on time and on budget. All our selected real estate developers have successfully completed the development of several charter schools.

房地产开发商会向EB-5投资人合伙企业筹集资金来修建学校。EB-5的借款由学校建筑,土地以及租金收入为担保。

The real estate developer borrows money from the EB-5 investor partnership to finance the construction of the school. The EB-5 loan is guaranteed on the building and the land, as well as the renting income.

特许学校开发商 Charter School Developers









学校运营商

School Operators

每一期学校均有一个学校运营商负责特许学校的 日常管理

For each project, a school operator is selected and will be in charge of managing the day-to-day operation of the charter school.

项目方会选择旗下运营多所特学校的拥有丰富管理经验的特许学校运营商。并且会将建筑长期出租。

The project selects a charter school operator with extensive experience in managing several facilities. It will rent the building for a long-term period.















项目坐落何处? 佛罗里达

Where is the Project Located? Florida



EB-5项目特许学校——地理位置

EB-5 Project Charter Schools – Location



佛罗里达州

The State of Florida

1930万人口

Population of approximately **19.3 Million** inhabitants

美国**第四大**人口聚集地 **4th largest** population in the US

经济发展程度等同韩国. 全美排行**第四** Economy as large as the one of South Korea. **4th Largest economy** in the U.S.

利商环境

Pro-Business Environment

一些最大的,发展最迅速及最具综合性企业的归属地 Home to some of the **Largest**, Fastest-growing & most diversified **Companies**



I-526 获批信与竣工的校舍

I-526 Approved Letter & Successful Construction



美国移民局获批的 EB5案例示范

EB5 Model Approved by USCIS

这期项目已经得到美国移民局获批,每期项目都是一样形式。

The Phase is USCIS just approved the model used, which is identical from one Phase to another.



美领馆签发的EB5签证示范

EB5 Visa Model issued by US Consulate















EB-5 成绩: 第2期(霍姆斯特德)-已开学

EB-5 Success: Phase 2 (Homestead) - School Opened









2014年9月 Sept 2014

EB-5 成绩:第三期(威灵顿)-已开学

EB-5 Success: Phase 3 (Wellington) - School Opened









2014年9月 Sept 2014

EB-5 成绩: 第四期(奥兰多)-建设中

EB-5 Success: Phase 4 (Orlando) – Under Construction









全部售出 Sold Out

EB-5 成绩: 第五期(奥兰多-奥林匹克)-已开学

EB-5 Success: Phase 5 (Orlando - Olympic) - School Opened









2014年9月 Sept 2014

EB-5 成绩: 第六期(萨拉索塔)-2015

EB-5 Success: Phase 6 (Sarasota) - 2015



EB-5 成绩:第七期(基西米)-已开学

EB-5 Success: Phase 7 (Kissimmee) - School Opened











2014年9月 **Sept 2014**

EB-5 成绩: 第八期(沃斯湖)-已开学

EB-5 Success: Phase 8 (Lake Worth) - School Opened









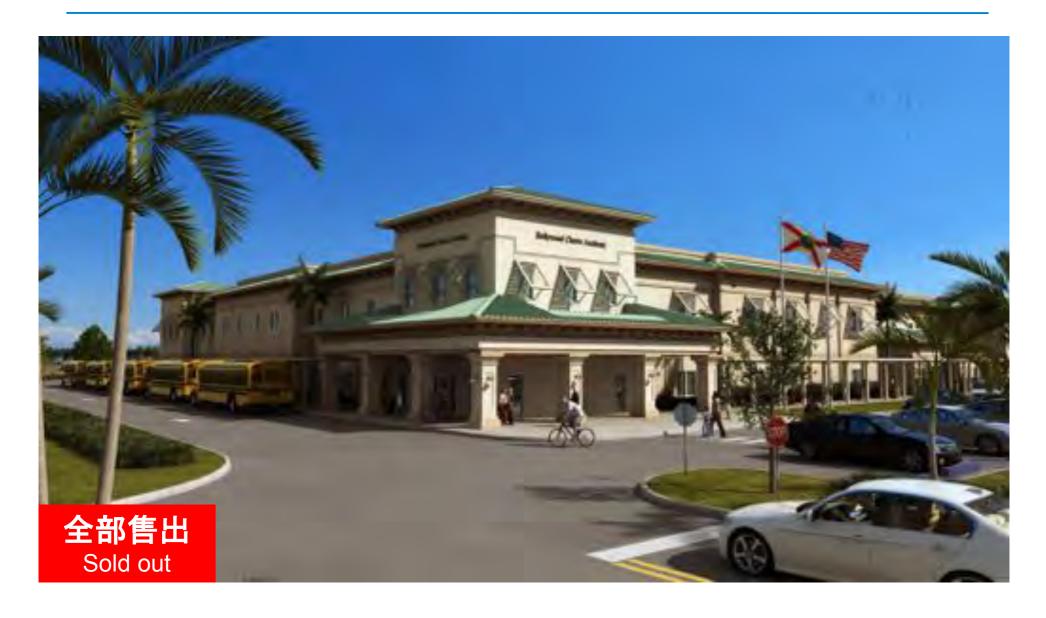
2014年9月 Sept 2014 EB-5 成绩: 第九期(本格拉预科)-2015

EB-5 Success: Phase 9 (Ben Gamla) - 2015



EB-5 成绩: 第十期(麦金利,好莱坞)-2015

EB-5 Success: Phase 10 (McKinley, Hollywood) - 2015



EB-5 成绩:第十一期(博因顿滩)-已开学

EB-5 Success: Phase 11 (Boynton Beach) - School Opened









2014年9月 Sept 2014

EB-5 成绩:第十二期(森赖斯,佛罗里达)-2015

EB-5 Success: Phase 12 (Sunrise, Florida) - 2015



全部售出 Sold out EB-5 成绩:第十二期B(杰克森威尔,佛罗里达) - 2015 EB-5 Success: Phase 12B (Jacksonville, Florida) - 2015



EB-5 成绩:第十二期C(彭布罗克派恩斯,佛罗里达)-2015

EB-5 Success: Phase 12C (Pembroke Pines, Florida) - 2015



EB-5 特许学校当前项目(10月2014)

EB- Charter School Current Project (October 2014)

EB-5 特许学校第十二期C (彭布罗克派恩斯, 佛罗里达)

EB-5 Charter School Phase 12C (Pembroke Pines, Florida)

•位置: 彭布罗克派恩斯, 佛罗里达州

•学校运营商: Florida Charter Foundation (Franklin Academy)

·Location: Pembroke Pines, Florida

• School Operator: Florida Charter Foundation (Franklin Academy)

•学校招生数量: 2,600个学生(2015年开学)

School Capacity: 2,600 students(open in 2015)

•学校面积: 148,000平方英尺

•年级数: 6年级-12年级

•School Size: 148,000 square feet

•Levels: 6 to 12





EB-5 特许学校当前项目(10月2014)

EB- Charter School Current Project (October 2014)

EB-5 特许学校第十二期C (彭布罗克派恩斯,佛罗里达) EB-5 Charter School Phase 12C (Pembroke Pines, Florida)

•项目开发成本: 4048万美金

•EB-5投资: 3000万美金(74%)

•60个EB-5投资名额

•投资类型:抵押借款

Project Development Cost: 40,482,828\$

•EB-5 Investment: 30,000,000\$ (74%)

•60 EB-5 Investors

•Type of Investment: Mortgage Loan





第十二期C创造就业 Phase 12C Job Creation

USCIS 要求: 600个就业岗位

USCIS Requirement: 600 Jobs

项目创造就业机会:约为729个就业岗位(建设和学

校营运),岗位创造超过要求的21.5%

Project Job Creation: around 729Jobs

(construction and school operation), exceeding the

requirement by 21.5%

直接创造工作岗位: 334个学校员工

Direct Jobs: 334 school staff

创造就业数据由来自Evans, Carroll &Associates最 负盛名的的经济学家Michael Evans博士核实 Job Creation was estimated by one of the most respected Economist, Dr. Michael Evans, from the firm *Evans, Carroll & Associates*



返还策略怎样?

What are the different alternatives in terms of Exit Strategy?



清晰的返还策略

Exit Strategies alternatives

5年后银行再融资 Bank refinancing after 5 years

主要銀行(PNC Bank) 融资80%至90%的资金 建设特许学校

Major financial institutions (PNC Bank) already finance 80 to 90 % of the total costs for the construction of charters schools

特许学校

银行再融资

资本最低权益 要求:10%-

20%



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President September 17,757,2000

移民成本

Program Costs

投资款: 500,000美元

Investment: 500,000\$

管理费+律师费: 55,000美元

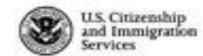
Administrative fee plus Legal Fee: 55,000\$



His No. W09000100

美国政府EB-5

US Government EB-5



区域中心授名

Regional Center Designation
 Florida Overseas Investment Center

September 17, 2009.

Roy Norton C/O Florida Ovensean Investment Center, LLC Florida Ovensea Investment Center 6347 Midnight Pau Road, #3 Satasuna, Florida 34242

Application: Request for Designation as a Regional Center

Applicant(i): Soy Norton

Ke: Honda Overseav Investment Graner

Pursuant to Section 6:10 of the Appropriations Act of 1993, on December 3, 2008, Roy Norton substitted a proposal seeking approval and designation by U.S. Cristroship and Interagration Services (USCII) of the Florida Overseas Investment Center.

Based on its review and analysis of your proposal, and of your response to the USCIS Bequest For Evidence, USCIS hereby designates Horola Overseas Investment Center as a Regional Center within the Intriguant Investor Pilot Program and approves the request as described below:

GEOGRAPHIC AREA:

The Florida Overseas Investment Center shall have a geographic scope which includes the entire state of Florida.

FOCUS OF INVESTMENT ACTIVITY:

As deposted in the economic model, the general proposal and the economic analysis, the Regional Center will engage in the following economic activity: equity capital funding and leading for the developments of commercial and industrial mal mining projects.

The Begional Genne for IB-5 limmigrane purposes shall focus investments into new commercial excerption in the following 12 target industry economic clusters:

- 1 Heed and Hospitalsty
- 2. Retail Shopping
- 1. Industrial
- 4. Perturne

目标就业区域授名

TEA Designation

目标就业区域授名允许以50万美金 投资代替通常的100万美金投资要 求。

The Targeted Employment Area designation allows for a 500,000\$ investment as opposed to the regular 1,000,000\$ investment requirement.

Rick Soon





April 15, 2014

All: Roy Royten Placety Overseld investment Center 0547 Midweller Pour Royd, 81 Surgeons, Royten Bill 240

Diese Mr. Nesters

In response to your request, the foreign of Lifer Market Nationals has senting that 20000 contri-Plack in Stream County, Fitnick in Speaked in Certain Imp. 2011.16. The area currenting of corrigions Certain tracts (2011) if and 5600 00 in discussed County and 513.00, 104.01, 105.00, and 180.00 in bright Code County qualifies as a high unemplayment love sense the processes of the RE-5 investor You Program. The 2013 are not upon processes in the RE-5 investor You Program. The 2013 are not opening sometiment root for the continuous and sets TLS percent, above the qualifiest rain for that time period has investored table?

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Encourse

PHASE 12C: 4 Major Advantages

第十二期C: 四大主要优势

1. 项目模式已被USCIS所认可 Project Model Approved by USCIS

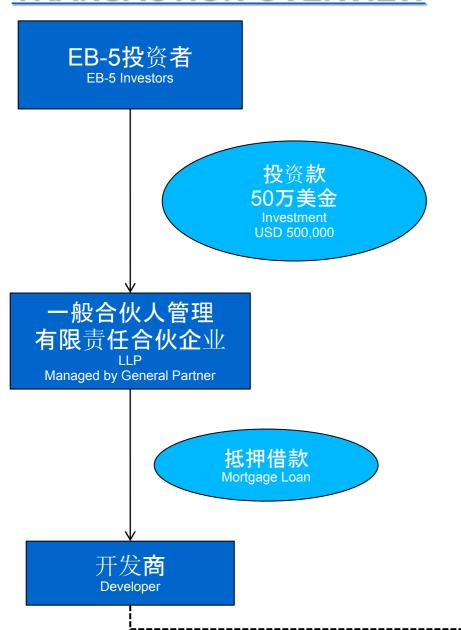
2. 由佛罗里达州全资资助 Fully supported by the State of Florida

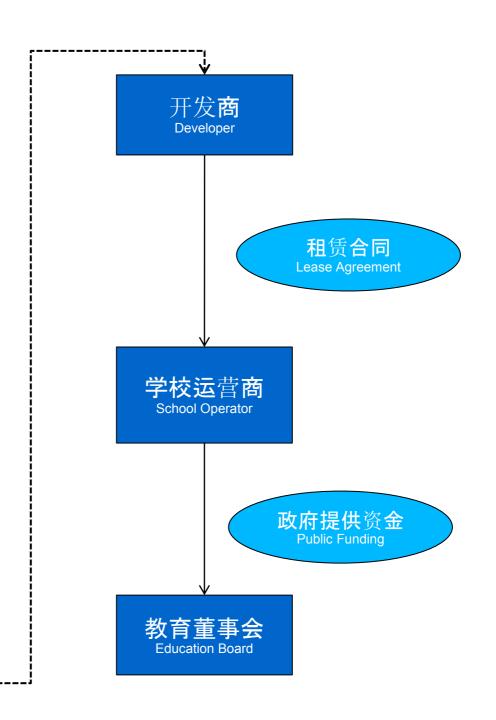
- 3. 超过标准21.5%的高就业创造力
 Job Creation exceeding 21.5% of the requirement
- 4. 清晰的返还策略 Clear Exit Strategies



项目概览

TRANSACTION OVERVIEW





EB-5 成绩:第一期(库珀市)

EB-5 Success: Phase 1 (Copper City)

First Year Operation (2012-2013)

FINANCIAL SITUATION

Income: 6,649,683\$

Net Profit: 977,989\$

Profit Margin: 14.7%

ENROLMENT SITUATION

938 students

100% capacity

LEASING INCOME

20 years

Total leasing income: 23,200,200\$